

Year In Review 2025

BUSINESS HIGHLIGHTS

20th Anniversary

In September, I celebrated my 20th year with New York Life! Hard to believe it's been 20 already. We appreciate all of the wonderful clients, partners, colleagues, and mentors who have contributed to our long-term success. Special thanks to Nicole, Ashley, and Hallie for your work and friendship over these many years!



NYL Chairman's Council

For the fifth year in a row, I qualified for New York Life's Chairman's Council,* representing the top 4% of roughly 12,000 Agents at New York Life. This year's meeting was held in Rancho Palo Verdes, California, in October.

Chicago Study Group Meetings

My NYL Study Group met in Dallas and Chicago again this year (January & July), to continue to learn from each other as well as from guest speakers from across the country. I'm fortunate to have this great group of colleagues to lean on and learn from.

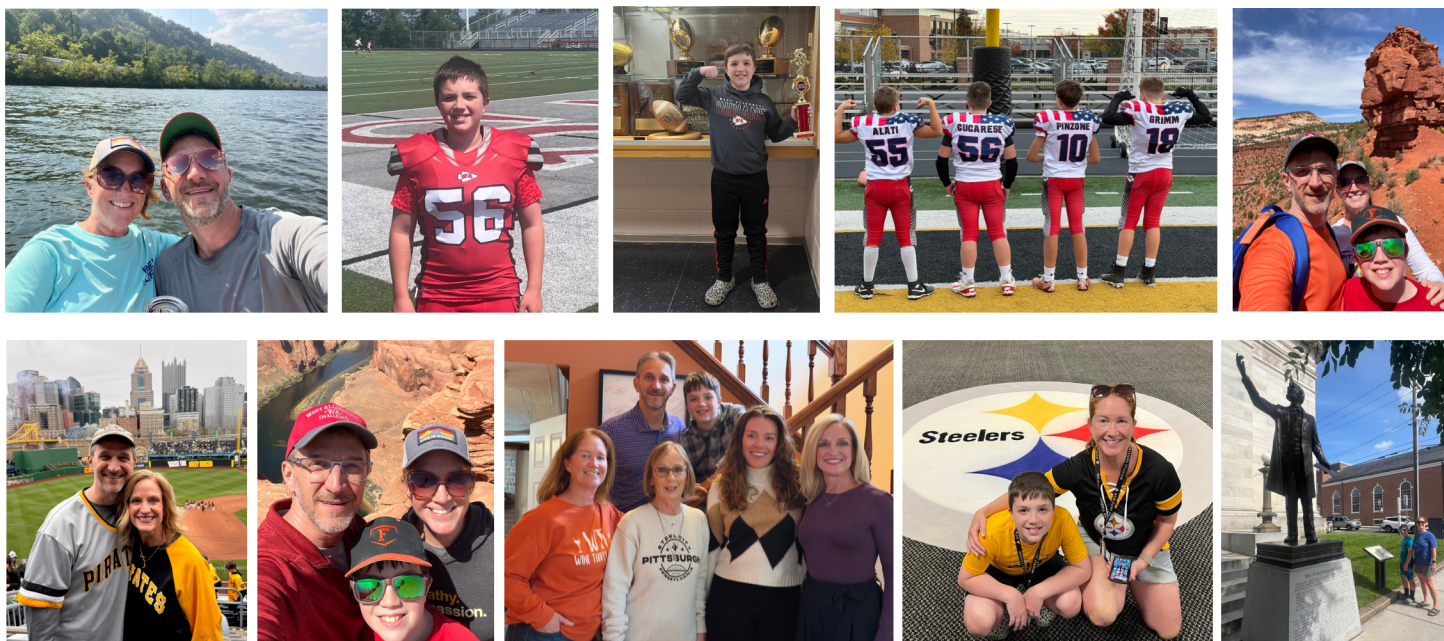


*Council is an annual company recognition program based on agent production from July 1- June 30.

STAFF HIGHLIGHTS

JOHN

- Erin continues to be the best wife, mom, and partner I could ever hope to have. She's the planner, the scheduler, and the reason our family functions so well. She's also a terrific realtor who takes great care of her clients' needs.
- Camp entered 6th grade and middle school this year. He's an awesome kid and an excellent student who continues to enjoy being on the wrestling and football teams at his school.
- We are trying to see more of America's national parks as a family. This year took us west to the Grand Canyon, Bryce Canyon, and Zion National Park. We also went to Gettysburg to learn more about the incredible history of that area.



NICOLE

- Greg and I celebrated our 20th wedding anniversary.
- Steve turned 15 in April and got his learner's permit. He played his 2nd year of high school football, and we loved going to all the games.
- Hailey turned 9 and is loving school. She went to Myrtle Beach this summer and had the best time on the beach.

ASHLEY

- I celebrated my 1-year anniversary here in September.
- I've learned a lot this past year and have enjoyed getting to know many of our clients as I work with John to meet their needs and assist with account management.

HALLIE

- All four kids are in school now! Cora (9th grade), Maryn (8th), Jolene (6th), and Ethan (preschool) keep us busy with soccer, softball, basketball, theater, and band.
- We were able to take several long-weekend trips to spend with family in Ohio, Pennsylvania, and Virginia.

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