

New York Life Insurance Company
51 Madison Avenue, New York, NY 10010



FOR IMMEDIATE RELEASE

Contact: Donna Pribe, Marketing and Compliance Manager
419-887-4778
Phaye3@ft.newyorklife.com

**PAUL J HAYE NAMED TO
NEW YORK LIFE'S CHAIRMAN'S COUNCIL**

MAUMEE, OH, September, 2017 – Paul J. Haye has been named a member of the 2017 Chairman's Council of New York Life. Members of the elite Chairman's Council rank in the top three percent of New York Life's elite sales force of more than 12,000 licensed agents in sales achievement. He has been a member for 17 years as of 2017.

Mr. Haye has been a New York Life agent since 1981, and is associated with New York Life's Toledo General Office in Maumee, OH.

Haye earned his Chartered Life Underwriter CLU® designation in 1994 and his Chartered Financial Consultant ChFC® designation in 1998, both from The American College of Bryn Mawr, Pennsylvania. In addition, he was certified as an AEP® by the National Association of Estate Planners & Councils in 2008. He also attended the University of Toledo. Mr. Haye has been a consistent recipient of NAIFA's National Quality Award—18 years in 2017, has received NAIFA's National Sales Achievement Award three times, and has been a member of NAIFA since 1981. He has been a member of the Society of Financial Service Professionals since 2007. Mr Haye is a Registered Representative offering securities through NYLIFE Securities LLC, Member FINRA/ SIPC, and is also a Member Agent of the Nautilus Group ® which is a service of New York Life. He holds Series 6, 63, and 22 licenses, and is licensed to sell insurance and securities in 22 states.

He currently resides in Perrysburg, OH with his wife, Ruth. He is Founder and President of Heritage Planners. His firm is located at 1684 Woodlands Drive, Suite 100, Maumee, OH 43537.

New York Life Insurance Company, a *Fortune* 100 company founded in 1845, is the largest mutual life insurance company in the United States* and one of the largest life insurers in the world. New York Life has the highest possible financial strength ratings currently awarded to any life insurer from all four of the major credit rating agencies: A.M. Best (A++), Fitch (AAA), Moody's Investors Service (Aaa), Standard & Poor's (AA+).** Headquartered in New York City, New York Life's family of companies offers life insurance, retirement income, investments and long-term care insurance. New York Life Investments*** provides institutional asset management. Other New York Life affiliates provide an array of securities products and services, as well as retail mutual funds.

Please visit New York Life's website at www.newyorklife.com for more information.

*Based on revenue as reported by "Fortune 500 ranked within Industries, Insurance: Life, Health (Mutual)," *Fortune* magazine, 6/12/17. For methodology, please see <http://fortune.com/fortune500/>

**Individual independent rating agency commentary as of 7/27/17.

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