



FERRIS FINANCIAL, LLC

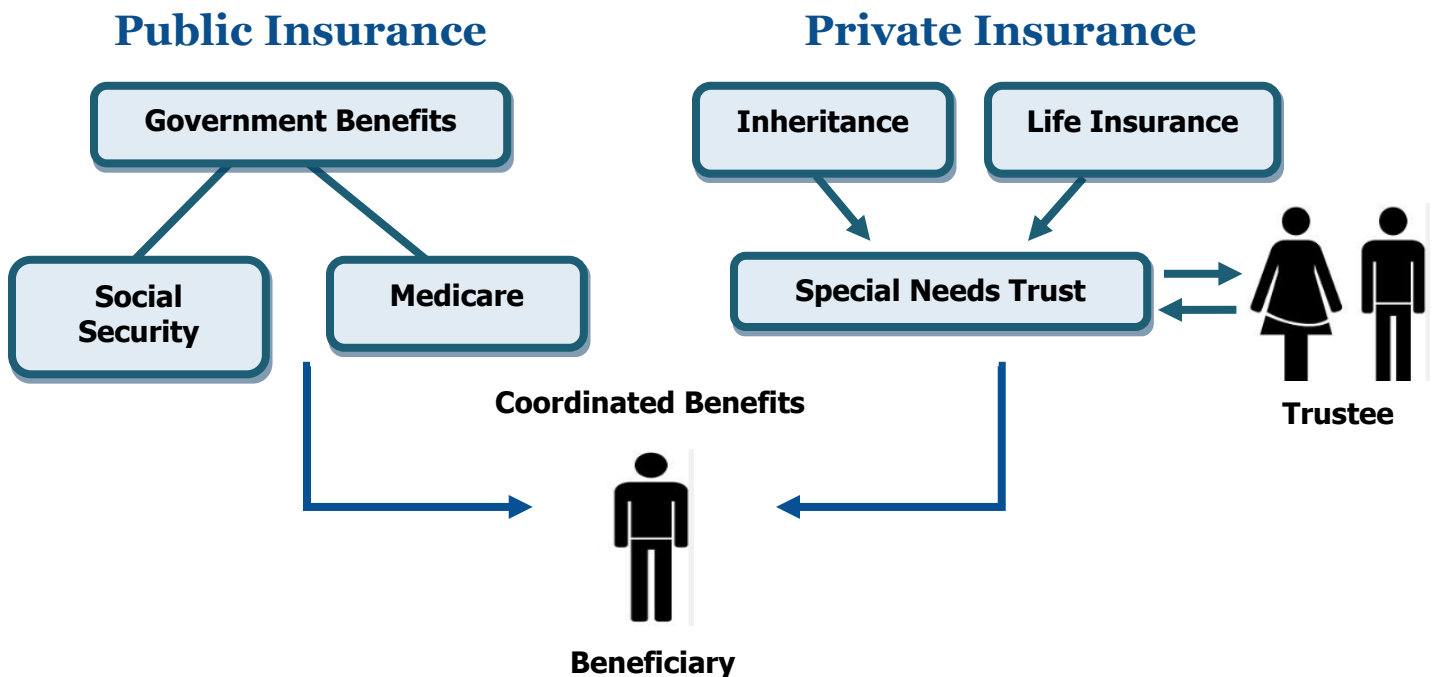
HELPING YOU PLAN, PROTECT & PROSPER



Planning for loved ones and dependents with special needs addresses many issues, which may make it difficult to know where to begin. Here is a “two-step” approach you may find helpful.

Two Step Approach

- 1) Establish a special needs trust with supporting documents.** Working with your attorney, establish a Special Needs Trust designed to hold assets for the benefit of your child. Government benefits are typically “means tested,” so any income or assets owned by your child could impact his or her qualification for benefits. A properly drafted trust can shield these assets from eliminating your child’s government benefits.



2) Fund the special needs trust with life insurance. Life insurance provides capital to support your child when you are no longer here to care for him or her. The first step is to consult your New York Life agent to determine the proper amount and type of coverage appropriate for your particular situation. This chart may help you evaluate your needs.

Annual Cost of Care	\$_____
Life Expectancy of Child	_____
Expected Amount of Inheritance	\$_____
Expected Amount of Return on Assets*	_____ %
Total Life Insurance Needed	\$_____

Determining the financial requirements for your child’s happiness and prosperity requires an analysis of a number of factors, including:

- ◆ cost of maintaining your child’s care in the event of the death of care-givers and income-providers
- ◆ cost of losing government benefits should there be a change in the law or circumstances
- ◆ determining costs such as medical care, education, community, and independence.

Often times, it is reassuring knowing your child’s financial security includes options.

Why life insurance?

Combining the benefits of life insurance with a specially designed trust, can provide the funds and the leverage with which you may be better able to secure the financial future and rewarding lifestyle for your child with special needs, without jeopardizing government benefits.

Life insurance comes in many forms. Often times, the analysis of what type and how much is “best,” is a function of need, age, cash flow, available assets and time horizon.

For information and assistance on special needs planning, contact your local New York Life agent. Your New York Life agent can help you protect those you care about by helping you purchase the life insurance that best fits your budget; is the right amount; and, is the most suitable for your particular needs.

*Hypothetical rate for illustrative purposes only and does not represent any particular investment.



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