

# Building better futures together for 175 years.



## Our Commitment to Leadership

- ▶ Fortune Magazine's List of World's Most Admired Companies for 2020<sup>1</sup>
- ▶ Training Magazine's Training Top 125<sup>2</sup>
- ▶ 2019 Diversity Best Practices Inclusion Index<sup>3</sup>
- ▶ Working Mother Best Companies for Multicultural Women 2019<sup>4</sup>
- ▶ Latina Style's 2019 Company of the Year<sup>5</sup>

Sources:

<sup>1</sup> Fortune Magazine <https://fortune.com/worlds-most-admired-companies/2020/new-york-life-insurance/> (Retrieved on 2020-07-21)

<sup>2</sup> Training Magazine <https://trainingmag.com/training-magazine-announces-2019-training-top-125-winners> (Retrieved on 2020-07-21)

<sup>3</sup> National LGBT Chamber of Commerce <http://nglcc.org/BOTB19Release> (Retrieved on 2020-07-21)

<sup>4</sup> By Working Mother <https://www.workingmother.com/best-companies-for-multicultural-women-2019> (Retrieved on 2020-07-21)

<sup>5</sup> By LATINA Style Inc, <http://latina50.latinastyle.com/is-50-special-report/> (Retrieved on 2020-07-21)

Imagine what's possible with New York Life.

## Transform your talent into performance



### Modern, comprehensive training and resources

- Blended learning
- Robust training
- Comprehensive curriculum
- e-learning capability



### Multiple resources for our financial professional business model

- Dedicated career coach
- Training and development teams
- Product consultants
- Branding and marketing specialists
- Service team



### Dedicated support for our multicultural financial professionals and their clients

- A team of over 70 professionals
- In-language\* training and development opportunities
- In-language\* materials and culturally relevant marketing and sales tools
- African American, Chinese, Korean, Latino, South Asian, Vietnamese
- Women's, LGBT and Young Professionals Markets

\* All licensing exams and policy contracts are issued in English.

